



Conway Engineering

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LOBSTER CABLE BOLT PUSHER (Lobster)

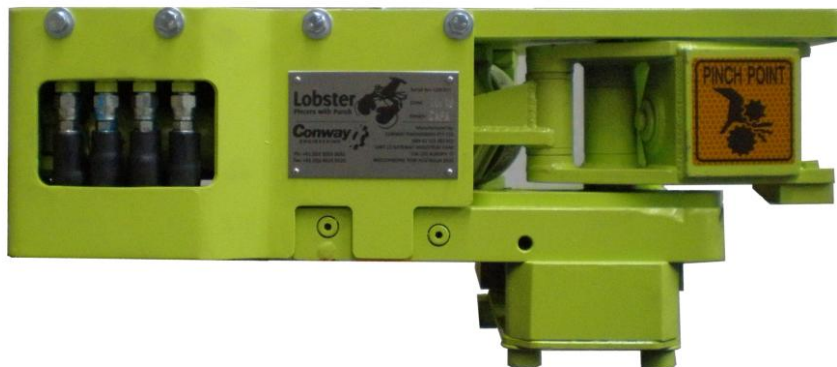
QUOTATION QUESTIONNAIRE

COMPANY/SITE: _____

FILLED OUT BY: _____ Phone: _____

HOLDING THE POSITION OF: _____

DATE: _____



An example of a Lobster ready to be fitted to a Hydramatic Drill Rig

Lobsters are highly customised to suit particular drill rigs- and as such can appear quite different depending on the particular design



Manufactured by:

CONWAY ENGINEERING PTY LTD

ABN 62 122 263 852

UNIT 13 GATEWAY INDUSTRIAL PARK

124-130 AUBURN ST

WOLLONGONG

NSW AUSTRALIA 2500

QUOTATION QUESTIONNAIRE

Please answer the following questions to the best of your knowledge. We will be in touch to discuss specific items in further detail, but these answers will help us understand your specific requirements and keep the addition of the Lobster/s to your plant as streamlined as possible.

Question 1	What host machine do you wish to mount the Lobster to? E.g Joy 12CM30 Continuous Miner. If you have multiple types of machines in mind, please fill in a Questionnaire for each type of machine.

Question 2	What make and model of bolting rig will the Lobster be fitted to on this host machine? E.g Joy HFX, Sandvik S2500

Question 3	How many of this style of machine do you wish to fit out with Lobsters, and how many Lobsters per machine, i.e. expected total order qty for this style of host machine?

Question 4	Would you like the Lobsters retrofitted to an existing piece of plant or added to a yet to be delivered machine? We can work with the machine OEM to have the Lobsters integrated prior to delivery to your site.

Question 5	Sometimes in an effort to minimise the complexity of the installation of the Lobster we utilise existing spare DCVs on the host machine. Are there any that may be suitable? If so, how many per Lobster install site (e.g. drill rig) and what style of segment are they? What flowrate spools do they have installed in them currently?
<p>Yes we have spare DCVs that may be suitable / No we don't have any spare DCVs</p> <p>Quantity per Drill Rig: Spool Style/s: Flowrate/s:</p> <p>Please attach Hydraulic Schematic if possible.</p>	

Question 6	Hydraulically (If you run the standard Conway Engineering Valvebank) the Lobster requires one Pressure, one Tank & one Load Sense line (if LS pump on host machine). What style of hydraulic pump is on board? What flow & pressure are available in both standby (if applicable) and full supply modes?												
<p>Style:</p> <table style="width: 100%;"> <tr> <td style="width: 33%;">Standby</td> <td style="width: 33%;">Flow:</td> <td style="width: 33%;">Pressure:</td> </tr> <tr> <td> </td> <td> </td> <td> </td> </tr> <tr> <td>Full Supply</td> <td>Flow:</td> <td>Pressure:</td> </tr> <tr> <td> </td> <td> </td> <td> </td> </tr> </table>		Standby	Flow:	Pressure:	 	 	 	Full Supply	Flow:	Pressure:	 	 	
Standby	Flow:	Pressure:											
Full Supply	Flow:	Pressure:											

Question 7	Some drill rigs have multiple control stations. Will any individual Lobsters require multiple control stations on your installation?

Question 8	After reviewing the 2 supplied Feature Summary Documents, Lobster HR & Lobster KH, which style do you think will suit your requirements best?

Question 9	In order to adjust the Lobster to fit your application we may require headplate drawings. Do you have these and if not can the OEM supply them? We will also require details on the hardware you run on top of your headplates (magnetic plate holders etc.) so that we can replicate the mounting of these components on your Lobsters.

Question 10	Who is your best contact for specific installation items (Mechanical/Hydraulic) that will require addressing throughout the integration process? Please provide relevant email address and/or phone number/s

Question 11	Who is your best contact regarding commercial issues i.e. timeline, financials and contracts etc. Please provide relevant email address and/or phone number/s

Question 12	Do you have a timeline for introduction of the Lobster cable pushing solution to your equipment? (ASAP is an acceptable answer here!)

Further Comments/Questions:

Please fax completed form to 0242 250 135 or email along with any relevant drawings/schematics/photos etc. to: des@conwayengineering.com.au